

# SCAN WORX



...What Accountants Say



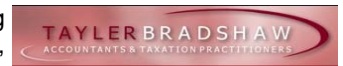
## “ **Accountants move a step closer to the paperless office with Scan Worx** ”

"After taking on the IRIS suite of programmes in 2004, we met with Scan Worx to discuss our document management needs and quickly realised that they really understood our requirements. Their friendly and consultative approach helped us to feel comfortable straight away about changing the way we managed our company's information.

From the very beginning, Scan Worx made us feel like they were going the extra mile for us, making sure we understood every step of the installation and training. Their engineers, especially Anthony, were always on hand to answer any query we had, no matter how small.

We have always had a very swift response from the Scan Worx team, which has helped reinforce our opinion that going paperless was one of the best moves we have ever made. I would not hesitate to recommend Scan Worx and their expertise to any other firm of accountants looking for the best in document management."

**Heather Pincott (PA to Directors)**  
**Tayler Bradshaw Ltd**



"Since we met with Scan Worx and started using the Invu system in July 2005, not a single piece of paperwork has been added to our filing system. All incoming documents are scanned into the system immediately so we can find even the most recent documents instantly.

Our installation was completely painless and the entire staff took to the system straight away. The Scan Worx engineer was very helpful and made sure we understood each stage of our training before moving on. Once set up, Invu - along with our IRIS software - has created the perfect solution to going paperless.

**Michael J. Emery & Co.**  
**Chartered Accountants**

Due to the installation being such a success, we have experienced virtually no problems with the system. When we have needed to seek support from Scan Worx, the responses have always been prompt and very helpful. The solution from Scan Worx has certainly been a benefit to our practice."

**Michael Emery (Principal)**  
**Michael J. Emery & Co Chartered Accountants**

"At a Practice Management conference, the idea of scanning and emailing documents was presented and we wanted to know more. Then, we were recommended to talk to Scan Worx about the Invu system. Some of their clients we talked to were very positive about their service, but best of all for us they came highly recommended by IRIS - our main software supplier.

Since meeting with Scan Worx, we haven't looked back and have quickly formed a strong relationship with them. Our initial forays into using the system were accompanied by friendly and confident help from their support team. In essence, they have provided a simple, powerful and excellent value-for-money solution, coupled with a very proactive service."

**Neil Beaton & Co**  
**Chartered Accountants**

**Jennifer Heade (Practice Manager)**  
**Neil Beaton & Co Chartered Accountants**

# SCAN WORX .....the Accountants choice



"Having decided to take the plunge and move towards a more paperless office, we have found the Invu system very easy and intuitive to use. Following its implementation, we were guided into Invu's functions with very effective training from the Scan Worx team.

Like any new piece of software, we experienced a few teething problems early on, but the Scan Worx support team have always responded promptly and efficiently to every query. This has enabled us to get to grips with the system very quickly.

Scan Worx and Invu have already provided us with a very strong feeling of security surrounding our company information - a great step forward for our business continuity - on top of which, the solution has been extremely reliable. I would not hesitate to recommend both Scan Worx and the Invu solution to any firm of accountants looking to go paperless."

**Stafford & Co**  
Chartered Accountants

**Julian Stafford (Principal)**  
**Stafford & Co Chartered Accountants**

"The system is easy to use and has become a mainstay of the practice since its implementation.

We are so impressed that, through our website, we are recommending clients contact Scanworx to explore the benefits electronic filing could bring to their organisation."

**SURETÉ**

**Frank Warn (Principal)**  
**Suret  Chartered Certified Accountants**

"Purchasing the Invu solution from Scan Worx has proved to be the most satisfying business software purchase I have ever made.

My only complaint is that I didn't install it sooner. I actually had to dig through a 2003 correspondence file the other day and it was such a chore.

Scan Worx installed the system with no fuss and the training was excellent. I was particularly impressed with how Scan Worx tailored the training for our own individual needs. The whole experience was very good and we received a great personal service. Since having the system installed we have had very few problems. However when we have needed support, Scan Worx have delivered a quick and friendly service."



**Philip Tostevin (Principal)**  
**Hardcastle Burton Accountants**

"Like any Accountancy practice, we used to have issues with our paperwork and needed a solution fast. We found the Invu software through Scan Worx and quickly decided it was the system for us.

Our installation began in mid-February 2006, and less than 2 weeks on we are already seeing instant benefits. Following the very straightforward training programme, we have already noticed a reduction in the volume of paperwork around the office. Also, we are spending far less time actually searching for files, and I foresee this being the single largest saving the Invu system will provide us.

  
**Jemmett Fox**  
CHARTERED ACCOUNTANTS

As with any new piece of software, there have been the odd teething problem, but Scan Worx have always been on hand to steer through. We are already very comfortable with the system, and look forward to evolving our practice to move a step closer to a paperless office."

**Richard Jemmett (Partner)**  
**Jemmett Fox Chartered Accountants**

# SCAN WORX .....the Accountants choice



"Apart from the obvious environmental issue of paper usage, it was reaching a point where we needed a dramatic reduction in the amount of paper we were handling and storing. Invu's solution, coupled with the expertise from Scan Worx, will help us move towards that nirvana of business, a paperless office."

**MacnairMason**

**Graham Williams (Managing Partner)**  
**Macnair Mason Chartered Accountants**

"A couple of years ago, we decided to try our hand at the idea of the paperless office - I can't say it was the best of experiences! After reverting back to a more traditional way of filing, we recently discovered that one of our clients was using the Invu system from Scan Worx.

We met with one of their consultants and discovered that document management had come a long way since our last investigation, and was already being used successfully by a large number of other businesses.

After seeing the system, and discussing how we could make the transition to a paperless office as easy as possible, we had Invu installed in December 2005. The installation and training from Scan Worx was of such a high calibre, it only took a day and a half before all 10 of our company staff were up and running.

Over the first couple of months, it has been quite amazing to see how quickly the volume of general paperwork around the office has reduced, and we should be shedding a few filing cabinets very shortly.

Invu has been so successful at this early stage that we are having Scan Worx back in shortly to further enhance our use of it. We can really say we have taken the first few steps towards a truly paperless office!"

**Martyn Parrett (Managing Director)**  
**RBS Accountancy Ltd**



"Scan Worx helped us through the initial culture change of moving over to a paperless office by always having somebody available to talk to. Now, all our staff are confident using the Invu system, and we estimate our office will be almost completely paperless within our first year.

The best feature the system has given us is the ability to find anything we need without leaving our desks. We can also respond to client queries with much greater efficiency, because everything we need is at our fingertips!

**BRIAN NUTTGENS ACCOUNTANTS LIMITED**

CHARTERED CERTIFIED ACCOUNTANTS

Throughout the entire change to becoming paperless, Scan Worx have offered fantastic service and support. We can always get through to someone, emails are answered quickly, and their remote assistance capabilities have proven invaluable. I am 100% that we made the right decision with Scan Worx and Invu."

**Phillip Nuttgens (Partner),**  
**Brian E Nuttgens & Co Chartered Certified Accountants**

"Our insolvency department has taken to the system extremely well. This department used to spend hours on administration of paper documents, manually filtering through many files. Now, by using Invu, filing and retrieving documents has become far easier and is saving hours of time."



**Stuart Pepper (IT Manager)**  
**Haslers Chartered Accountants**

# SCAN WORX .....the Accountants choice



"We have been running Invu for just over one month now and I have been very impressed with both the product and with the Scanworx service. The installation was very quick and trouble free; the training was extremely useful; and we have already seen benefits to the business from using the product."

Stephen Kelly (Partner)  
**2020 Chartered Accountants**

"We purchased the Invu system from Scan Worx in August 2004 to create a retrieval solution for our ever-growing archives. Scan Worx illustrated how the Invu system can accomplish a very simple and straightforward task with impressive efficiency.

The training on its use took almost no time at all, and we were able to start using the system straight away after just one day! Now, we have the reassurance and piece of mind that we can always find any piece of information almost instantly."

Neil Hiller (Director)  
**The Associated Business Partnership Limited**

**Hiller Associates**  
*Accountancy & Business Consultants*

"We have known for some time, through our use of other certain business packages, that the digitisation of processes can be a massive benefit to modern accountancy practices.

However, although we had computerised almost every function around the office, we were noticing the paper mountain was continuing to grow at an alarming rate. This was beginning to create problems, not just with more and more space being taken up, but also with increases in the time taken to simply file and retrieve information.

Our accountancy networking body - the 2020 Innovation Group - had begun to really push the idea of document management as the next essential tool to keep us at the fore. Through this, we went back to the company who had constantly kept us informed on the progress of the paperless office.

Scan Worx demonstrated the Invu system, and spent time discussing where the real benefits of a paperless office lay for a modern accountancy practice. After the rush of January 2006 had passed, the system went in and was immediately being used after just a couple of days.

Already, after just a couple of short months, we have seen massive improvements in our filing and retrieval times. This is the area I see returning the greatest benefit to us in the longer term.

Along with our recent receipt of the prestigious Investors In People award, the instant improvements from the Scan Worx and Invu solution will help us to stay at the cutting edge of the modern accountancy market."

Paul Donno (Proprietor)  
**Paul Donno & Co Ltd**



"Invu has allowed us to have a wealth of information and correspondence at our fingertips. Not having to grub around for paper files, or search your e-mail in-tray, is great!"

Chris Wright (Partner)  
**Haines Watts Chartered Accountants**



"Generally speaking the system is easy to use and takes less time than physical filing. Finding words within documents, or specific information, is also quicker and easier and the text search facility is a godsend. You certainly wouldn't be able to do this with a manual filing system."

Louise Berrill (Marketing Manager)  
**Beatons Chartered Accountants**



# SCAN WORX .....the Accountants choice



"We chose to look into document management in 2005 due to the sheer volume of paperwork amassing in the office. After reviewing the marketplace for almost a year, we realised that going paperless was a daunting concept!

We decided that Scan Worx, providing the Invu system, offered the best solution for our firm. They clearly understood how to implement the solution into a busy accountancy practice, and allayed our concerns over staff acceptance and the impending culture change.

The Scan Worx support team have helped us every step of the way. They are always on hand to answer our queries, and have resolved any minor hiccups with a very friendly and efficient manner."

**ALAN  
LEVENE  
& COMPANY**

**Alan Levene (Partner)**  
**Alan Levene & Co Chartered Certified Accountants**

"We recently purchased the Invu s200 system from Scan Worx and had our installation early February 2006. The complete installation of the system, and training for our 15 staff, took only 2 days!

The engineers discussed the entire process, and organised the training programs before beginning the installation so we knew exactly what to expect. We have immediately noticed that using the Invu system has enabled us to instil discipline and procedures for dealing with any piece of information.

Initially, we had seen document management as a complicated and lengthy process. Scan Worx has proved that while it is a very powerful concept, it is very simple and easy to use, and amazingly quick to get up and running."

**CORNEY  
& GIRLING**  
CHARTERED CERTIFIED ACCOUNTANTS

**Andy Stopps (Director),**  
**Corney & Girling Chartered Certified Accountants.**

"Like many practices we had a major problem with paper, both storage and ongoing costs of buying more. We realised that technology was the answer to this but were unsure who to approach for advice and assistance.

When contacted by Scan Worx to have our free demonstration of the Invu software we quickly accepted and the sales team at Scan Worx could not have been friendlier or more helpful in all the processes.

We found the software a simple solution to the perceived ongoing storage problems we were getting and agreed to take the software. As with the demonstration the installation and training went smoothly and the trainers were more than happy to spend the additional time required with those technophobes which inhabit all offices.

6 months later we are not looking back, and while it required a certain level of culture change within the business I do not believe that anyone has failed to see the benefits of the system. The future is looking less cluttered.

We would not hesitate to recommend the Invu software and Scan Worx as a comprehensive system while being easy to use."

**Kevin Barrett (IT Manager)**  
**Thompsons Chartered Accountants**

  
**thompsons**

"We have found that the savings from not having to manually file and retrieve documents has been huge. It takes approximately 90 minutes in the morning to scan and file the days post – manually, it would have taken all day."

**Mark Sullivan (Principal)**  
**Sullivans Chartered Accountants**

**Sullivans**  
CHARTERED ACCOUNTANTS

# SCAN WORX .....the **Accountants** choice



"As with any busy accountancy practice, we were starting to struggle with the sheer volume of paperwork. We needed a solution that would be both cost-effective and easy to use.

The consultative approach from Scan Worx, coupled with their in-depth knowledge of the accountancy market, made them the obvious solution provider for our document management needs.

We had the system installed in March 2005 and we are seeing more and more benefits from Invu every day. Any problems we encounter are met with a swift and friendly response from the support team. Overall, I would not hesitate to recommend both Scan Worx and the Invu solution."



Simon Chaplin (Partner)  
**Greenstones Chartered Accountants**

"We have known for some time that moving towards a paperless office could only bring improvements to our practice. Scan Worx demonstrated the Invu system to us, and outlined how simple and easy to use it was. We agreed that the system was the one for us, and took the bold step to have it installed at the end of January 2006.

Scan Worx initially installed the system and trained our administrators in just 2 days, after which we were able to design our own training plans to suit our staff. We took the time before installation to really think about how we would be using the system, and how to design our indexing structure. This investment of time led to an extremely quick and painless implementation.

Through the expertise of Scan Worx, and by realising that Invu is doing a very simple job very well, we have already established the solution which will take us towards a paperless office."

Richard Worboys (Partner)  
**Spencer Fellows Chartered Accountants**



"We were looking for a document management solution in the summer 2005 which would be suitable for the needs of an accountancy practice. We came across the Invu solution and realised it was the one for us. It looked intuitive and powerful, yet easy to use.

We needed to find the right solution provider who would understand our requirements, and know how the system would fit into our daily procedures. We found Scan Worx through the IT Faculty of the ICAEW. Their reputation was further backed up from some of our colleagues in the UK200 Group who also use the system.

Scan Worx delivered and installed the solution promptly and efficiently. Everyone quickly became comfortable with Invu and any issues were supported very well."

Peter Curt (IT Manager)  
**FFT Chartered Accountants**



"The training and installation from Scan Worx was very good. We initially had one day of installation with some initial training. This was enough to get us up and running with Invu straight away, scanning all our daily correspondence and searching the system for documents. After a few months and once we were familiar with the basics of the system, we had some additional training at a more advanced level."

Lawrence Golding (Partner)  
**Jones Golding Chartered Accountants**

